

CASE STUDY: HPE

PROVIDING CREDIBLE TRAINING FOR KEY
PRODUCTS AND INTERNAL STAFF

Good e-Learning
www.goodelearning.com

Overview

Hewlett Packard Enterprises (HPE) is a multinational Enterprise IT company focused on providing technology solutions for businesses, as well as developing and changing the technology industry with its own Hewlett Packard Labs.

With countless clients around the world, HPE has become a pioneer in helping businesses to transform for the sake of future growth and success. A key part of this is its staff of over 45,000 employees, which enables HPE to continue as a major driving force in the IT sector.

Challenges

The organization has undergone a great deal of change in the last five years, with one of its biggest challenges being able to provide, and even improve on, the level of quality that has become synonymous with its name - all while working with a limited headcount.

A large part of this required HPE to provide credible training schemes, both for its IT products and its own internal staff.

The challenges that HPE brought to GEL included:

- Digitizing HPE's commercial training offer to supplement its products
- Roll-out interactive and high-quality online training to optimize product implementation times
- Standardize training for all arms of the company globally
- Establish an internal online training program for staff within HPE
- Reduce the costs of training members of staff

Good e-Learning was selected over several other vendors as HPE searched for a training provider that could meet its requirements.




**Hewlett Packard
Enterprise**

Solution & Result

Not only did Good e-Learning help HPE meet the goal of making its offering more cost-effective, but also provided solutions that surpassed expectations in terms of quality. This solidified a long-term role for Good e-Learning as HPE's learning solutions provider.

Good eLearning has maintained and fostered a strong relationship with HPE by working closely with the company's account managers, key stakeholders, and subject matter experts to design and develop a range of interactive and engaging learning solutions.

The solutions that Good eLearning has produced have been used to supplement the training that comes with various IT technologies that HPE creates. This has enabled HPE to greatly increase both its profitability and customer appeal.

All e-Learning solutions created for HPE have featured interactive and engaging e-Learning assets, as well as mobile revision modules, animated training videos, and presenter videos.

For more information on corporate training, please visit our website or contact us directly to speak to a consultant.



**Hewlett Packard
Enterprise**



Phone: +44 (0)203 824 2817
Email (general): enquiries@godelearning.com
Email (sales): sales@godelearning.com
Website: www.godelearning.com